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PO BOX 125 Greencastle, PA 17225

Meeting Minutes – July 12, 2026

Call to Order: 6:03 pm

Roll Call:

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| ☐ Barkdoll, Zack | ☐ Kempen, Cheyenne | ☒ Rose, Rodney |
| ☒ Bonillas, Chris | ☒ Kline, Kurt | ☒ Sleighter, Chelsey |
| ☒ Brashears, Kevin | ☒ Lewis, Andy | ☒ Sleighter, Irvin |
| ☒ Cordell, Brad | ☒ Lowery, Bobby | ☒ Sperry, Bill |
| ☒ Doyle, Brittany | ☒ Luckenbach, Austin | ☐ Statler, Jake |
| ☒ Duffey, Holly | ☒ Monn, Dan | ☐ Trace, Emily |
| ☒ Duffey, Jesse | ☒ Mongan, Doug | ☒ Young, Josh |
| ☒ Gouker, Heather | ☒ Ryder, Mariah | |

Resignations: Ryan Booher

New Members: Heather Gouker and Josh Young

Quorum: Yes

1. Call to Order / Agenda Approval

The meeting agenda was presented for approval.

Motion: Chris Bonillas moved to approve the agenda.

Second: Bob Lowery

Result: Motion approved.

The minutes from the previous meeting were not presented for approval this month. Secretary (Chey) was absent from previous meeting and Bill kept those meeting minutes; He forgot to

compile them to share so he will distribute the previous meeting minutes to the Board for review prior to the next meeting and then those minutes will be approved during the August meeting.

2. Treasurer's Report

The Treasurer's Report was presented and reviewed.

Motion: Bob Lowery moved to approve the Treasurer's Report.

Second: Josh Young

Result: Motion approved.

The Board reviewed the balance sheet and general ledger.

Several fraudulent charges were identified on the GABSA credit card. The transactions have been disputed, and refunds are being received as the disputes are processed.

Mid-Year Budget Review

The Board conducted a half-year comparison of revenues and expenses compared to last year.

Revenue

- Overall contributed income is down by approximately 22% compared to the end of FY25.
- Fundraising income is up approximately 31% compared to last year, this is contributed in part by a successful King of the Castle tournament in Spring, a successful 200 drawing fundraiser in February.
- Sponsorship donations are down approximately 27% compared to last year, representing an estimated decrease of sponsorship donations of \$6,000–\$7,000 when compared to last year.
- Spring registration revenue is down approximately 2% compared to this time last year.
- Total registration revenue is down approximately 3.2% for the year.
- It was noted that these current figures do not yet include additional revenue generated from Fall Ball, the annual Golf Tournament fundraiser (set for Aug 28th), or the fall King of the Castle tournaments in September.

Expenses

- Electric expenses have increased approximately 6% and could finish the year approximately 12% higher compared to last year.
- Uniform expenses are approximately 4% higher than last year, or roughly \$800.
- Umpire fees are approximately 9% higher when compared to last year, it was noted that the junior umpire program was implemented in the Spring and the successful King of the Castle tournament in the Spring are contributing factors to this increase.
- Total operating expenses are already approximately 15.5% higher, representing roughly \$10,000 when compared to the end of the last year.

- Repair expenses are approximately 17.5% higher compared to last year. This is contributed a major electrical issue that occurred on one of the light poles on Clary which incurred rental fees for a lift and after-hours labor for the repair work. Additional repairs around the facility were budgeted so some of this increase in repairs were realized as budgeted repairs.
- Net operating revenue is approximately 33% lower when compared to the end of last year, a difference of roughly \$22,000. Again, it was noted that we still have several revenue streams coming in with a Golf Tournament fundraiser next month and the Spring King of the Castle tournament, which are expected to offset this revenue deficit.

The Board discussed opportunities to increase revenue and reduce the net operating revenue gap. Areas identified for further consideration included expanding sponsorship opportunities beyond individual team sponsorships, developing partnerships with local businesses, additional fundraising opportunities and improving the promotion and recognition of GABSA sponsors.

Outstanding 2025 Sponsorship Invoice

The Board discussed an outstanding sponsorship invoice from Scoops on the Square related to the 2025 season. Scoops on the Square sponsored two softball teams and one T-ball team during the 2025 season.

An unpaid balance of \$880 remains outstanding. The invoice and subsequent payment reminders have been provided to Scoops on the Square on multiple occasions; however, the balance remained unpaid as of the date of this meeting.

Due to the outstanding 2025 balance, Scoops on the Square was not solicited for team sponsorship for the 2026 season.

3. Golf Tournament

The GABSA Golf Tournament is scheduled for Friday, August 28, 2026.

Current status:

- Two-hole sponsors secured.
- Three full teams registered.
- Austyn Luckenbach is coordinating swag bags.
- Food arrangements remain to be finalized.

Breakfast and lunch options discussed included donuts for breakfast and potentially Chick-fil-A or Jersey Mike's for lunch.

4. Fall Registration

Fall registration was reviewed.

- Four players were currently registered for the Minor/Major baseball divisions.
 - Feedback has been received regarding the softball registration information, and revisions may be needed.
 - Chris Bonillas initiated discussion regarding a sandlot league for grades 7–9.
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5. Project Committee

The Project Committee provided the following updates:

- Turf installation project is scheduled to begin July 21st, beginning with excavation.
 - The hole that was discovered in the bathroom roof has been repaired by Jake's Roofing. Work was completed in exchange for a sponsorship banner displayed for two years.
 - Jake's Roofing also identified that the concession stand and press box building needs a new roof. An estimate of approximately \$17,000 was received to replace this roof. No further discussion was had on this topic.
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6. Facilities & Grounds

The Facilities & Grounds Committee reported:

- The Zeis Field shed is showing significant wear and may require attention soon.
 - Fields have been prepared for the upcoming State Tournament.
 - The Zeis batting cage will be used during the State Tournament.
 - Replacement netting may be needed for the Zeis batting cage soon, repairs are needed to address the holes in the netting, so the committee is planning to use zip ties to repair the holes.
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7. Concession Stand Committee

The Concession Stand Committee reported:

- The freezer in the brown shed has been repaired.
 - An invoice is expected/was received from Priest Refrigeration.
 - Meals have been planned for players and umpires during the State Tournament.
 - Additional volunteers are needed, and a SignUpGenius will be used to coordinate volunteer coverage.
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8. Capital Campaign

Emily has submitted several grant applications that will support the field lighting phase of the capital improvement project, (Phase 3)

Some grant applications are progressing through approval/review phases, with additional comments or documentation being requested.

The Board discussed one potential \$250,000 grant, which would require approximately \$37,500 in matching funds which have been secured by a local pledge sponsor.

The Board discussed a requirement from pending Grants that evidence of funds to complete the project must be shown to be considered for Grant funding. This opened the conversation of the possibility of establishing a line of credit through F&M Bank to show the additional funds are available to complete the project. The board acknowledged that the line of credit would not be a means to complete the project but as a tool to show the funds are available. The Board still believes the Capital Campaign, once progressed to Phase 3, will gain interest in the community to help fund the project.

Additionally, the Board acknowledged that additional expenses may arise as the project progresses and would need to account for those expenses.

Motion: Dan Monn moved that GABSA approach the bank regarding a line of credit.

Second: Austyn Luckenbach

Result: Motion approved unanimously.

Bill, Chelsey, and Mariah will schedule time to meet with the bank to explore options and report back next month.

9. Tournament Committee

The fall King of the Castle (KOTC) tournament is scheduled for September 19–20, 2026 and is planned as a wooden-bat tournament for all ages.

Doug will speak with Souders Bats regarding the tournament.

10. Intermediate State Tournament

GABSA will host the State Tournament July 13–18, 2026.

A welcome event for the seven participating teams is scheduled for Monday, July 13 from 5:00–8:00 p.m.

Planned activities include:

- Mikie's Ice Cream
- Games
- Home Run Derby
- Skills Challenge
- Dunk Tank

The Opening Ceremony is scheduled for Tuesday, July 14 at 10:00 a.m.

Additional volunteer assistance is needed for concessions, player meal distribution, and the T-shirt booth.

Anticipated volunteer/event coverage:

- Tuesday–Thursday: 10:00 a.m.–7:00 p.m.
 - Friday: 10:00 a.m.–4:00 p.m.
 - Saturday: 10:00 a.m.–2:00 p.m.
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11. Board Membership

The Board was notified that Ryan Booher resigned from the GABSA Board.

Following the resignation, GABSA had 23 Board members. The bylaws allow for 25 Board members, leaving two vacancies.

New potential Board members were discussed - It was agreed to accept Brad Speilman as new member to fill Ryan's vacancy.

Motion: Irvin Sleighter moved to appoint Brad Speilman to the GABSA Board.

Second: Holly Duffey

Result: Motion approved unanimously.

12. Open Floor Discussion

Challenger League – Spring 2027

Josh Young presented an initial concept for establishing a GABSA Challenger League beginning in Spring 2027, serving players approximately ages 4–18.

Preliminary planning considerations included:

- Securing program sponsorships.
- Completing necessary paperwork and developing advertising/marketing.
- Providing uniforms, food, awards, and participant swag.
- Recruiting volunteer “buddies.”
- Exploring volunteer participation from parents, Board members, and high school students seeking volunteer/service hours, subject to applicable age and clearance requirements.
- Marketing the program through the Franklin Learning Center.
- Considering a one-game-per-week schedule, potentially on Friday evenings.
- Utilizing the newly constructed artificial turf fields to improve accessibility.
- Coordinating with the Pen Mar and other surrounding leagues Challenger programs.

- Initial planning for approximately two teams totaling 24 players, with roughly 10–12 players per team.

Additional promotional, fundraising, and community-engagement ideas discussed included:

- First Responders Night
- Boxcars Day, with a potential \$10 ticket price
- Developing media releases for social media and community promotion

Pony League

The Board also discussed potential future planning for Pony League baseball in Greencastle. Additional planning and details may be developed later if this is the direction we choose to go.

Action Items / Follow-Up

- **Bill:** Distribute the previous meeting minutes to Board members for review and future approval.
- **Board/Finance:** Develop ideas for increasing sponsorship and partnership revenue.
- **Golf Tournament Committee:** Secure additional teams/sponsors and finalize breakfast and lunch arrangements.
- **Fall Registration:** Review and revise softball registration information as needed.
- **Facilities:** Evaluate replacement netting for the Zeis batting cage and condition of the Zeis shed.
- **Capital Campaign:** Continue grant application work and follow up with local businesses regarding lighting-project support.
- **Bank/Finance:** Contact F&M Bank regarding options for a GABSA line of credit.
- **State Tournament:** Recruit and coordinate volunteers for concessions, player meals, and T-shirt sales.
- **Doug:** Follow up with Souders regarding the September KOTC tournament.
- **Challenger League:** Continue development of the Spring 2027 program, including sponsorships, volunteers, clearances, marketing, and coordination with Pen Mar.